

RPS CASE STUDY

RPS team sources candidates in difficult recruitment market



CLIENT

A global pioneer focused on security and access around the door and adjacent areas, providing a range of solutions for homes, businesses, schools, and other institutions and employing more than 12,000 professionals worldwide.

CHALLENGE

Our onsite solutions team referred this client to our Recruitment and Placement Solutions (RPS) team for a direct hire buyer role that needed to be filled. The client was looking for an experienced buyer in a competitive market and was experiencing a low supply of candidates.

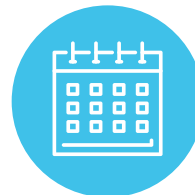
STRATEGY

Our RPS team met with the client to understand their unique needs for this role and understand what the client had already tried. Our strategy was to utilize searches on job search sites to find similar companies with similar roles. From there, the RPS recruiter was able to source and find passive candidates to quickly fill the position.

RESULTS



**100%
FILL RATE**



**45 DAYS TO CLOSE
THE ASSIGNMENT**



**4 CANDIDATES WERE SUBMITTED
AND INTERVIEWED BY THE CLIENT
AND 1 CANDIDATE WAS HIRED**