

## RPS CASE STUDY

# RPS team overhauls hiring process with great success



## CLIENT

A company who provides FIBCs or Big Bags, container liners, and other flexible packaging for chemicals, foods, pharmaceuticals, agriculture, and many other sectors.

## CHALLENGE

This client's Houston location was seeking a strategic staffing partner to assist with recruitment support that will identify talent for a controller. The client's HR Manager became unresponsive, which caused delays in the recruitment process and put the candidate experience at risk. Additionally, two candidates had offers from the client, but declined the offer due to the length of time for the client to respond.

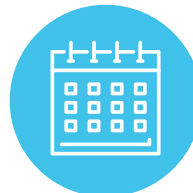
## STRATEGY

A Recruitment and Placement Solutions (RPS) recruiter took over the hiring process to help keep the process moving forward by staying engaged with the candidates and working to build a relationship with the client. Our team asked the client to attend a team strategy meeting where we recommended that there be a 48-hour turnaround time from submission to interview setup and an increase in communication throughout the recruitment process. Once the candidate was hired, the RPS recruiter ensured constant contact with the candidate and client to keep the onboarding process moving until the candidates start date.

## RESULTS



**100%**  
FILL RATE



**ASSIGNMENT  
CLOSED IN 56 DAYS**



**CANDIDATE HIRED IN 29 DAYS,  
CLIENT ONBOARDING TOOK 27 DAYS**