

INFOSHEET

# DIRECT SOURCING



At Staff Management | SMX, we always want to help our clients find the perfect match for their open positions – whether it’s contingent, seasonal, temporary, or permanent roles. Our Direct Sourcing Solution uses our proprietary recruitment technology to help accelerate the candidate process while going to market as your brand. With this solution, you can build your employment brand in the markets where you compete for talent and find talent that wants to work for you. The entire process is completely mobile enabled for the best possible candidate experience.

## OUR EXPERT SOLUTION INCLUDES:



Creation of your employer value proposition



Visibility into the entire recruiting process



Reduced recruiting costs



Proprietary recruiting and hiring technology



30+ years of recruiting and hiring expertise

At Staff Management | SMX, our teams work hard to provide best in class experiences for all of your contingent, temporary, seasonal, or direct hire needs.



With Direct Sourcing you can also leverage the following value-added services through our Talent Advisory teams:

- ▶ Market outlook and trends
- ▶ Talent supply and demand analysis
- ▶ Education and skill analysis
- ▶ Socio-demographics
- ▶ Competitor analysis
- ▶ Talent mobility analysis
- ▶ Salary benchmarking
- ▶ Candidate motivation and satisfaction



**500,000+** HIRES PER YEAR



**70%** OF HIRES ARE BRANDED HIRES

## READY TO GET STARTED?

Get in touch with our team at [staffmanagement.com/contact](https://staffmanagement.com/contact)

**staff management** | **smx**  
A TRUEBLUE COMPANY