

INFOSHEET

# Staff Management | SMX: Experts in Medical and Pharmaceutical

## CLIENT

A leading global outsource provider of design development and medical manufacturing including medical device, diagnostics, and drug delivery products.

## CHALLENGE

The current staffing provider was not providing enough associates to keep their operation running. The few associates they sent to the client were not qualified. They contacted Staff Management | SMX due to our expertise in the medical industry and help provided a more effective solution for six of their locations.

## RESULTS

Our Staff Management | SMX team went to work immediately and established an onsite operation within their building. We provided the client with one-on-one support. Our recruiters did in-depth research so we could provide an optimal pay rate for a challenging local job market. Because of our efforts, the client saw a reduction in turnover. Our team also provided the correct number of associates to keep their operation running smoothly and improved the quality of associates.

**50–200**  
associates needed  
at each location

## JOBS FILLED:

production

packaging

inspection

machine operator

clean room

# We're Experts in Medical and Pharmaceutical

While many companies may claim their model is tailored to you, ours actually is. We use an onsite staffing model to build a custom staffing solution for each of our clients. We work exclusively for you, literally on site, in your building or warehouse floor.

No operation quite like yours. So, a cookie cutter staffing solution won't work for you or it will create more problems than it solves. That's why we tailor our proven staffing solutions to be the perfect fit for your market, facility and workforce needs.

WE SPECIALIZE IN:



Manufacturing



Auto Injectors



Production

PROVEN RESULTS:

**90%**  
fill rate

**4%**  
minimal  
turnover

**95**  
days of  
average tenure

**90+**  
associates hired  
in medical facilities  
in 2022

**6**  
client locations

**10+**  
years of  
experience  
in the industry



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