

INFOSHEET

Staff Management | SMX: Experts in Food & Beverage

CLIENT

A group of major agricultural food processing companies with locations across the country.

CHALLENGE

The clients were struggling to hire qualified associates for their processing facilities. Their incumbent providers were not achieving fill rates or being very transparent with the client. They reached out to Staff Management | SMX because of our industry expertise.

RESULTS

The Staff Management | SMX team quickly got to work on building more effective partnerships. Since we have extensive knowledge of the industry, our team is able to recruit and onboard associates quickly and more effectively. We also understand the clients' needs and can anticipate fluctuations in headcount while being proactive about staffing solutions. Because of our efforts, the clients have high fill rates and very low turnover. They also appreciate our team's professionalism regarding associate relations, payroll and real time, transparent reporting.

🔍 JOBS FILLED:

Packing

Hatchery

Feed Mill

Sanitation





We're Experts at Food and Beverage

While many companies may claim their model is tailored to you, ours actually is. We use an onsite staffing model to build a custom staffing solution for each of our clients. We work exclusively for you, literally on site, in your building or warehouse floor.

No operation quite like yours. So, a cookie cutter staffing solution won't work for you or it will create more problems than it solves. That's why we tailor our proven staffing solutions to be the perfect fit for your market, facility and workforce needs.



staffmanagement.com

WE SPECIALIZE IN:



Confections



Beef



Poultry



Bottled Drinks



Bakery



Snack Foods



Fresh Produce

PROVEN RESULTS:

92%
fill rate

5%
minimal
turnover

193
days of
average tenure

3700+
associates hired
in food and beverage
facilities in 2022

39
client locations

35+
years of
experience
in the industry