



Their recruiting model is more effective and flexible than any I've ever seen—the volume of change orders from us is high but Staff Management | SMX delivers a 99.8% fill rate and allows us to meet orders and demand efficiently.

Value Stream Manager  
Cleveland, TN

Major Food & Confection Company  
500 SM | SMX Associates at Peak  
175+ Pack Configurations  
\$2M+ in Savings Over 5 Years

## Major Food & Confection Company says flexibility and responsiveness are keys to success

### How does Staff Management | SMX's precision recruitment model complement your operation?

“Our business, fast moving consumer goods, is highly variable. With our demanding recruiting requirements and the number of SKUs and assets in our facility, it is a complex operation and the result is constant change. Staff Management | SMX allows us the flexibility to effectively manage that change. With Staff Management | SMX we can meet changing customer and consumer needs for diverse packaging solutions—giving us the ability to react quickly to customer demands and to strike the proper balance between investment in automation and being able to deliver manual or semi-manual packaging solutions with speed. Our environment has been growing and we are pleased with the continuity of associates that we have experienced. Despite our volatility, Staff Management | SMX has had zero issues filling our orders.”

“Even more important than their ability to fill our orders is Staff Management | SMX's customer-centric approach. Staff Management | SMX's brand is the service that they provide, underlying that is the relationship that they create with their clients and the partnering they do to drive change and cost savings that make our business more efficient. I'm not aware of many suppliers that proactively present money saved and waste driven out, when, in all honesty, they could have billed us more, but that is what Staff Management | SMX does. They established our trust early on, making the investment in the partnership and working with us towards common goals.”