

# SOLUTIONS DEPLOYMENT GROUP

THE KEY TO SUCCESSFUL IMPLEMENTATION



Staff Management | SMX's business model is repeatedly successful in new client engagements, due in large part to our Solutions Deployment Group. SDG is a team of change management experts whose sole responsibility is implementation of our new client programs. Their most important task is to ensure a smooth transition from current state to future state with no disruption to client operations.

## WHAT WE DO

### DEDICATED FULL-TIME IMPLEMENTATION TEAM

Your operation is unique and so is implementing a new staffing program. That's why our SDG team is right there with you. The SDG team will typically arrive 3-4 weeks before the start of the program to customize all defined deliverables. If applicable, we will smoothly transition the current vendor associates to Staff Management | SMX.

### IMPLEMENT STANDARD OPERATING PROCEDURES

Over the past three decades, we've refined our standard operating procedures and best practices to ensure we know how to swiftly establish your onsite staffing program. Utilizing our Job Analysis Questionnaire, we get further detail, above and beyond the client's standard job description for each position. The information captured will support our execution towards superior recruiting, onboarding, and effective associate management regarding quality and performance.

### BUILD CLIENT REPORTING AND INVOICING STRUCTURE

Our entire process is enabled by on-demand reporting, analytics and invoicing. In real-time, your Staff Management | SMX team can identify and proactively optimize your site based on historical and predicted future behavior.

### VENDOR NOTIFICATION AND TRANSITION

The SDG team will assist in notifying the vendor associate workforce of the transition. They will ensure the appropriate message is delivered and complete, accurate information about Staff Management | SMX and the associates' options are understood. Our team will also conduct application, orientation and training sessions for both vendor associates and new employees to support the new program.

### OUR SDG TEAM ENSURES A SEAMLESS TRANSITION BY:

- » Directing workshops and FAQs before site arrival
- » Launching media pre-arrival to begin building a funnel of candidates
- » Conducting onboarding applications and orientations
- » Assisting with vendor notification and holding vendor transition meetings
- » Organizing vendor associate information sessions
- » Developing a training plan to ensure the long-term team is fully trained

**80%** OF IMPLEMENTATIONS HAD ACCELERATED START DATES



**200 TASKS COMPLETED TO ENSURE A SMOOTH TRANSITION**



**TRAVELING TEAM OF 20 MANAGERS**

Our Solutions Deployment Group is there to ensure you have a seamless transition to our proven staffing model.

Learn more about our solutions or talk to one of our experts at [staffmanagement.com](https://staffmanagement.com)