



# ONSITE MODEL HELPS FORTUNE 100 RETAILER ACHIEVE HEAD COUNT

## CLIENT

A Fortune 100 multinational retail corporation was struggling to achieve head count at their Minnesota distribution and fulfillment center.

## CHALLENGE

The client was struggling to staff their operation after their incumbent vendors failed to provide the necessary headcount. They were being provided less than 30 workers a day, when they needed over 75 workers to be able to maintain their distribution operation. They contacted Staff Management | SMX to help boost their headcount after one of their vendors left and took a majority of their contingent workforce away.

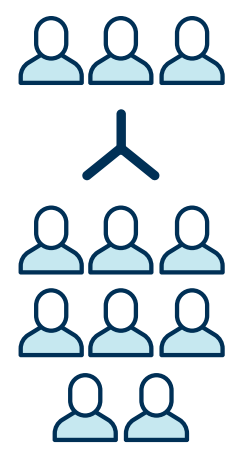
## STRATEGY

Staff Management | SMX was brought on to help the client reach the required head count to keep their operation running smoothly. Due to their growing need, the client gave our onsite and recruitment team a tight deadline to get up and running.

Despite this short deadline, the Staff Management | SMX team provided the required headcount and brought on 76 new active employees. We have continued to support their operation by ensuring they have enough quality employees.

As a leader in North America for their retail services, an innovative staffing solution is imperative to the success of this client. Due to the implementation of Staff Management | SMX's onsite solution, the client's staffing challenges were effectively addressed.

## RESULTS



MORE THAN DOUBLED THE PREVIOUS FIRM'S NUMBER OF HIRES